



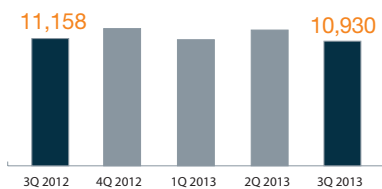
# Third-quarter results 2013

6 November 2013



## Financial highlights

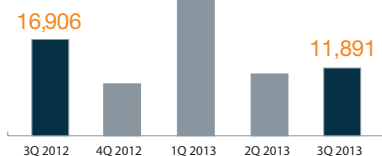
Revenue (NOK million)



EBITDA (NOK million)



Order intake (NOK million)



Order backlog (NOK million)



# Third-quarter results 2013

## Key figures

Operating revenue: **NOK 10.9 billion**

EBITDA: **NOK 1,074 million**

EBITDA margin: **9.8 percent**

Earnings per share: **NOK 1.46**

Cashflow from operation: **NOK 576 million**

Net current operating assets: **NOK 4.7 billion**

Net interest-bearing debt: **NOK 9.9 billion**

Order intake: **NOK 11.9 billion**

Order backlog: **NOK 60.6 billion**

## Headlines

- Subsea continues favourable trend
- Umbilicals wins key US contracts and improves execution
- Skandi Aker vessel starts operations
- MMO delivers Ekofisk Zulu platform, achieves first oil in October
- Low capacity utilisation for Engineering
- Robust demand in most markets and strong bidding activity

The subsea business, the biggest area by sales, generated revenue of NOK 3,289 million in the quarter, compared with NOK 2,899 in the year-earlier period

## Group overview

### Income statement

Aker Solutions' consolidated revenue was NOK 10,930 million in the third quarter, down from NOK 11,158 million in the same quarter a year earlier. Sales were NOK 33,897 million in the first nine months of the year, compared with NOK 32,888 million in the year-earlier period.

Earnings before interest, tax, depreciation and amortisation (EBITDA) were NOK 1,074 million in the third quarter, compared with NOK 1,122 million a year earlier. The third quarter EBITDA margin was 9.8 percent, compared with 10.1 percent a year earlier. The EBITDA was NOK 2,888 million in the first nine months of the year, compared with NOK 3,519 million in the year-earlier period. The EBITDA margin was 8.5 percent in the first nine months, compared with 10.7 percent a year earlier.

Third-quarter earnings were hurt by low capacity utilisation in the engineering business as new orders waned.

The subsea business, the biggest area by sales, generated revenue of NOK 3,289 million in the quarter, compared with NOK 2,899 in the year-earlier period. Continued efforts to improve project execution yielded results. The subsea

EBITDA margin was 10.9 percent in the quarter, up from 8.7 percent a year earlier.

Fluctuations in the fair value of hedging transactions that did not qualify for hedge accounting led to an accounting gain of NOK 5 million in the quarter, of which a loss of NOK 35 million was booked under EBITDA and a gain of NOK 40 million was booked under financial items. The company had an accounting gain of NOK 109 million in the first nine months of the year, of which a loss of NOK 59 million was booked under EBITDA and a gain of NOK 168 million was booked under financial items.

Pre-tax profit for the third quarter fell to NOK 532 million from NOK 734 million a year earlier. Taxes were NOK 131 million, corresponding to an effective tax rate of 25 percent. Net profit for the third quarter was NOK 401 million, compared with NOK 552 million in the third quarter of last year. Earnings per share were NOK 1.46, compared with NOK 2.04 in the same period last year.

### Cashflow

Cashflow from continuing operations was NOK 576 million in the third quarter. Net current operating assets increased to NOK 4,651 million at the end of the quarter, from NOK 4,163 million in the second quarter. While the cashflow in projects

## Financial highlights

NOK million	3Q 13	3Q 12	4Q 12	1Q 13	2Q 13	YTD 13	YTD 12	2012
Operating revenue and other income	10,930	11,158	12,034	11,060	11,907	33,897	32,888	44,922
EBITDA	1,074	1,122	1,220 <sup>1</sup>	868	946	2,888	3,519	4 739 <sup>1</sup>
EBITDA margin	9.8%	10.1%	10.1%	7.8%	7.9%	8.5%	10.7%	10.5 %
EBIT	699	834	875	529	222	1,450	2,698	3,573
Profit for the period	401	552	504	269	124	794	1,756	2,260
Earnings per share (EPS) <sup>3</sup>	1.46	2.04	1.86	1.00	0.44	2.90	6.47	8.33
Order intake	11,891	16,906	9,117	25,513	10,850	48,254	51,195	60,312
Order backlog	60,638	59,655 <sup>2</sup>	56,698 <sup>2</sup>	71,693 <sup>2</sup>	59,787	60,638	59,655	56,698 <sup>2</sup>
Net current operating assets	4,651	3,488	1,866	4,654	4,163	4,651	3,488	1,866

<sup>1</sup> NOK 165 million gain from sale of real estate in 2Q 2012 and NOK 160 million in 4Q 2012

<sup>2</sup> The order backlog figures for 3Q 12, 4Q 12 and 1Q 13 include a Category B rig contract of NOK 11 billion that was cancelled in June 2013.

<sup>3</sup> Basic EPS

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## Aker Solutions experienced robust demand for its products and services in the third quarter with an order intake of NOK 11.9 billion

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may fluctuate considerably because of large milestone payments, the size of the total portfolio will normally level out this effect. In the third quarter, the working capital level remained high because of unfavourable phasing of projects and delayed payments from clients.

Cashflow from investing was a negative NOK 838 million. The liquidity reserves were solid at the end of the quarter with cash and bank deposits of NOK 1.3 billion. Undrawn and committed long-term revolving bank credit facilities were NOK 3.7 billion, giving a total liquidity buffer of NOK 5 billion.

### Balance sheet

The equity ratio was 26.8 percent, compared with 25.7 percent three months earlier. Gross interest-bearing debt was NOK 12.1 billion at the end of the third quarter. Net interest-bearing debt was NOK 9.9 billion, compared with NOK 9.6 billion in the prior quarter.

### Order intake and backlog

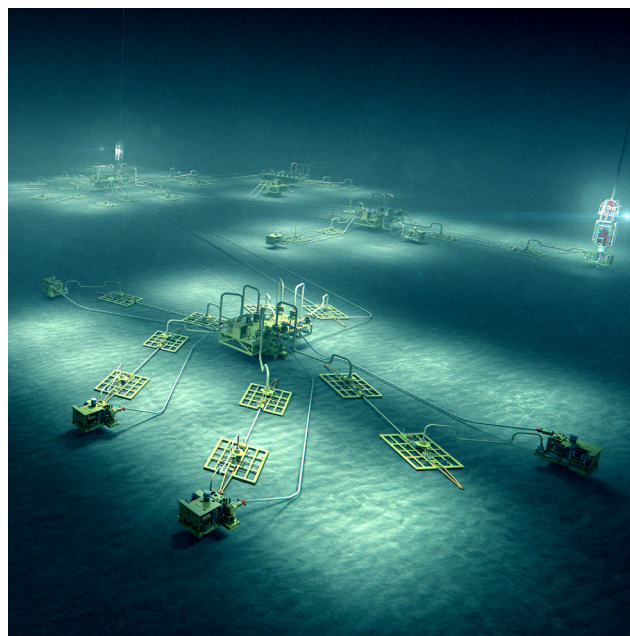
The order intake in the third quarter was NOK 11.9 billion, compared with NOK 16.9 billion in the year-earlier period. The order backlog at the end of the quarter was NOK 60.6 billion, compared with NOK 59.7 billion a year earlier. The prior year's backlog figure includes a Category B rig contract of NOK 11 billion that was cancelled in June 2013.

The order intake includes new contracts as well as the expansion of existing contracts. The backlog is based on the value of signed contracts and the estimated value of firm contract periods in framework agreements and service contracts. The estimated value of option periods is not included.

### Market trends and prospects

Aker Solutions experienced robust demand for its products and services in the third quarter with an order intake of NOK 11.9 billion.

Capital expenditure in the offshore market is expected to grow 8 to 10 percent annually in the five years through 2017. Growth will be higher in the subsea market and other offshore segments such as deepwater where the company is well-positioned for further growth. At the same time, investment growth in the onshore market is expected to be lower at 4 to 5 percent annually.



Tender activity during the third quarter was robust, supporting expectations for further growth even as many oil companies have become more concerned with preserving cash. This has created some short-term uncertainty over the timing of contract awards to oil service providers.

There is growing demand for key Aker Solutions' competencies such as conceptual and 'front-end' engineering and design studies for new offshore fields under development.

Aker Solutions expects to see several offshore drilling rigs and floating production facilities being ordered in the market during the next 12 to 18 months. These projects will provide significant opportunities for several of our key business areas.

An expected fast growth in subsea spending will create significant opportunities for subsea, drilling technologies and process systems business areas. We are tendering for subsea and umbilicals contracts in the North Sea, Brazil, Asia Pacific and West Africa.



Ageing facilities in the North Sea are creating opportunities for Aker Solutions' Maintenance, Modifications and Operations and Well Intervention Services business areas.

#### Regions

The North Sea is Aker Solutions' single largest market. Recent large offshore UK and Norway discoveries have led to several new field developments. Aker Solutions expects oil companies to place contracts for significant FEED studies and order new floating and subsea production facilities over the next six to twelve months.

While Brazil is set to become the single largest offshore exploration and production market over the next five years, supply constraints have in the short to medium term moderated development plans. Aker Solutions is expanding its presence in the country to meet future demand.

Activity in offshore North America is picking up and oil companies are set to increase drilling as they step up exploration. New developments in the Gulf of Mexico offer opportunities for our subsea products portfolio and we are positioned to win more maintenance and modifications work on the east coast of Canada.

West Africa, dominated by Nigeria and Angola, is providing opportunities within deepwater field developments. There are emerging signs of business growth in East Africa and we see opportunities for 'front-end' engineering studies as well as subsea and process systems product deliveries in this region.

The focus in the Asia Pacific is on natural gas, with the largest projects in liquefied natural gas offshore Australia. Aker Solutions is positioned to win drilling equipment orders from shipyards in Singapore, China and South Korea.

#### Health, Safety and Environment

Aker Solutions had 22 total recordable injuries (TRI) in the third quarter of 2013, seven of which resulted in lost time on operations. Most were hand and finger injuries from material handling and smaller lifting operations. There were also some foot and back injuries from material handling and slips and falls.

This resulted in a lost time injury frequency (LTIF) of 0.55 compared with 0.44 in the second quarter. The frequency of total recordable incidents (TRIF) was reduced to 1.74 in the third quarter, from 1.98 in the second quarter. Both frequencies are based on one million worked hours.

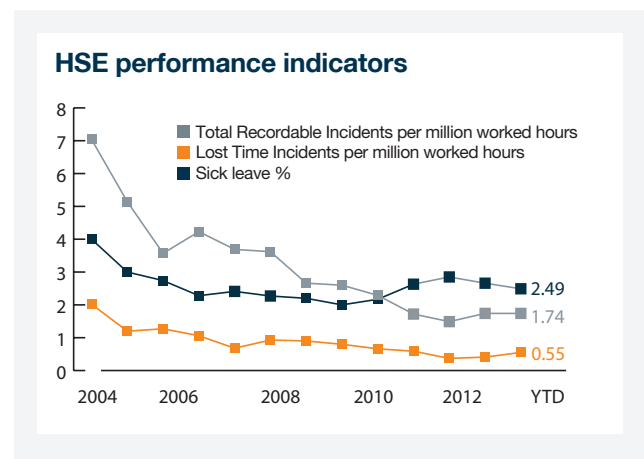
Aker Solutions in the first nine months of 2013 made good progress in rolling out HSE initiatives, including an HSE leadership programme and a new tool to assess and mitigate the risks of travelling to countries with particularly high risk levels.

An HSE plan for 2014 to 2017 was presented in the third quarter of 2013. The plan is based on experiences from previous years and HSE forecasts and challenges for the next four years. Several emergency response training sessions and exercises were performed in the quarter to improve overall preparedness levels.

#### The Aker Solutions share

The share price increased to NOK 84.45 at the end of the third quarter from NOK 82.65 at the end of the second quarter. The average share price was NOK 89.04 in the third quarter. The highest closing price was NOK 93.60 and the lowest was NOK 81.70. Daily turnover averaged 716,537 shares in the quarter.

The company had a market capitalisation of NOK 23.1 billion at the end of the third quarter. Aker Solutions in the third





quarter sold 300,616 own shares as part of an employee share purchase programme. The company owned 1,956,052 own shares at the end of the quarter.

## Business segments

### Engineering Solutions

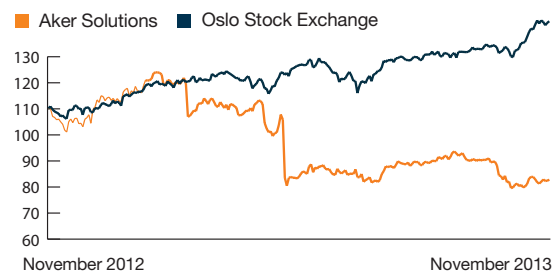
Engineering Solutions' third-quarter revenue and EBITDA were negatively impacted by the loss of significant contract tenders at the end of last year and start of 2013. This was partly compensated by an increase in volumes on existing projects. Capacity utilisation in the third quarter was low, especially in the new engineering hubs in London and Houston, where the cost base has been reduced.

The engineering business in the quarter worked on bids for contracts to increase activity levels in 2013 and 2014. The order intake included an extended concept study for the Johan Castberg Barents Sea development as well as increased scope in existing projects. Strong demand for conceptual work so far in 2013 indicates a new wave of engineering projects in the coming years.

### Product Solutions

Product Solutions consists of the business areas Subsea (SUB), Drilling Technologies (DRT), Umbilicals (UMB), Process Systems (PRS) and Mooring and Loading Systems (MLS).

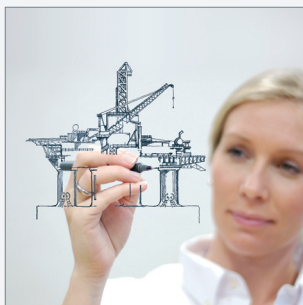
### Share price last 12 months (NOK)



### Largest shareholders (November 2013)

Shareholder	Shares	%
Aker Kværner Holding	110 333 615	40.27 %
Folketrygdfondet	11 249 797	4.11 %
Goldman Sachs & Co	8 091 673	2.95 %
State Street Bank & Trust Co.	7 441 619	2.72 %
Danske Bank	6 589 276	2.40 %
Clearstream Banking	5 217 746	1.90 %
RBC Investor Service	4 385 868	1.60 %
The Bank of New York	3 969 072	1.45 %
SIX SIS AG	3 820 917	1.39 %
J.P. Morgan Chase Ba	3 622 221	1.32 %
<b>Sum 10 largest</b>	<b>156 630 131</b>	<b>60.11 %</b>

## Key figures: Engineering Solutions



<i>Amounts in NOK million</i>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>830</b>	1,117	<b>2,888</b>	3,341	4,508
EBITDA	<b>44</b>	142	<b>172</b>	380	499
EBITDA margin	<b>5.3%</b>	12.7%	<b>6.0%</b>	11.4%	11.1%
NCOA	<b>288</b>	154	<b>288</b>	154	181
Net capital employed	<b>1,339</b>	1,031	<b>1,339</b>	1,031	1,157
Order intake	<b>747</b>	560	<b>3,337</b>	2,862	3,507
Order backlog	<b>3,039</b>	3,075	<b>3,039</b>	3,075	2,549
Employees	<b>3,376</b>	3,415	<b>3,376</b>	3,415	3,426

## Execution was improved at the umbilicals factory in Norway

### Subsea (SUB)

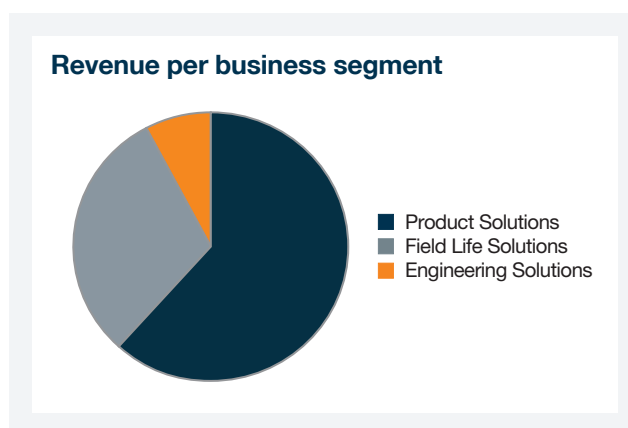
Subsea revenue rose to NOK 3.3 billion in the quarter from NOK 2.9 billion a year earlier. An improvement in project execution and high activity levels on the Norwegian continental shelf for services yielded results, helping boost the EBITDA margin to 10.9 percent from 8.7 percent a year earlier. Strong service revenues and margin were driven by a high activity level in Norway, and a strong result in the surface product segment also bolstered the margin. The order intake was NOK 2.6 billion in the quarter, up from NOK 1.9 billion in the year-earlier period.

### Drilling Technologies (DRT)

Drilling Technology sales rose 8 percent to NOK 2.3 billion in the quarter from a year earlier. The EBITDA margin weakened to 9.8 percent from 12.7 percent in the same period last year. The execution and progress on projects was somewhat weak in the quarter, while the services activity and the single equipment sales were satisfactory. Aker Solutions won orders for managed pressure drilling systems and riser gas handling services. Losses at the mining and construction unit in Erkelenz, Germany, hurt earnings. The mining and construction unit was in the process of being restructured in the quarter.

### Umbilicals (UMB)

The Umbilicals business generated sales of NOK 488 million in the quarter, compared with NOK 518 million a year earlier. The EBITDA margin was 7 percent as execution was improved at the factory in Norway. Capacity utilisation

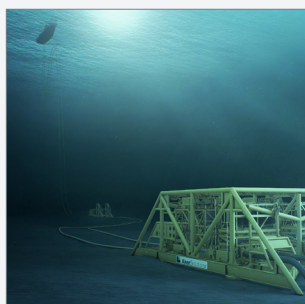


was high at factories in Norway and the US. The business delivered three umbilicals systems during the quarter to projects in Norway and in the US. The plant in Mobile, Alabama, won three contracts for projects in the US, West Africa and Norway.

### Process Systems (PRS)

Process Systems sales rose 8.9 percent in the quarter from a year earlier, helped by strong demand in Norway and the Asia Pacific region. The EBITDA margin fell to 1.3 percent from 5.4 percent a year earlier as lack of new work led to overcapacity in Brazil, Europe, the Middle East and Africa. Earnings were also impacted by costs of bidding for contracts that were delayed or lost. The order intake

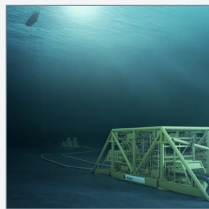
### Key figures: Product Solutions



<i>Amounts in NOK million</i>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>6,788</b>	6,198	<b>20,590</b>	18,212	25,291
EBITDA	<b>666</b>	588	<b>1,883</b>	1,708	2,336
EBITDA margin	<b>9.8%</b>	9.5%	<b>9.1%</b>	9.4%	9.2%
NCOA	<b>3,991</b>	3,949	<b>3,991</b>	3,949	2,567
Net capital employed	<b>14,411</b>	10,986	<b>14,411</b>	10,986	10,001
Order intake	<b>8,275</b>	10,718	<b>35,826</b>	23,548	29,357
Order backlog	<b>40,425</b>	26,933	<b>40,425</b>	26,933	25,623
Employees	<b>14,821</b>	12,605	<b>14,821</b>	12,605	12,974



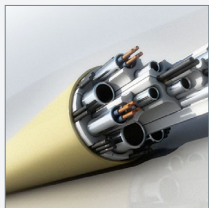
## Product Solutions | Key figures by business area (Amounts in NOK million)



<b>SUB</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>3,289</b>	2,899	<b>9,847</b>	8,745	12,174
EBITDA	<b>360</b>	252	<b>1,042</b>	723	1,005
EBITDA margin	<b>10.9%</b>	8.7%	<b>10.6%</b>	8.3%	8.3%
Order intake	<b>2,607</b>	1,908	<b>24,213</b>	7,534	9,882
Order backlog	<b>23,423</b>	10,395	<b>23,423</b>	10,395	9,261



<b>DRT</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>2,326</b>	2,156	<b>7,237</b>	6,276	8,696
EBITDA	<b>227</b>	273	<b>718</b>	776	1,050
EBITDA margin	<b>9.8%</b>	12.7%	<b>9.9%</b>	12.4%	12.1%
Order intake	<b>3,440</b>	7,262	<b>7,243</b>	12,346	15,235
Order backlog	<b>13,123</b>	12,847	<b>13,123</b>	12,847	13,352



<b>UMB</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>488</b>	518	<b>1,404</b>	1,437	1,998
EBITDA	<b>34</b>	8	<b>(45)</b>	55	94
EBITDA margin	<b>7.0%</b>	1.5%	<b>(3.2%)</b>	3.8%	4.7%
Order intake	<b>902</b>	500	<b>2,079</b>	1,587	1,618
Order backlog	<b>1,824</b>	1,647	<b>1,824</b>	1,647	1,114

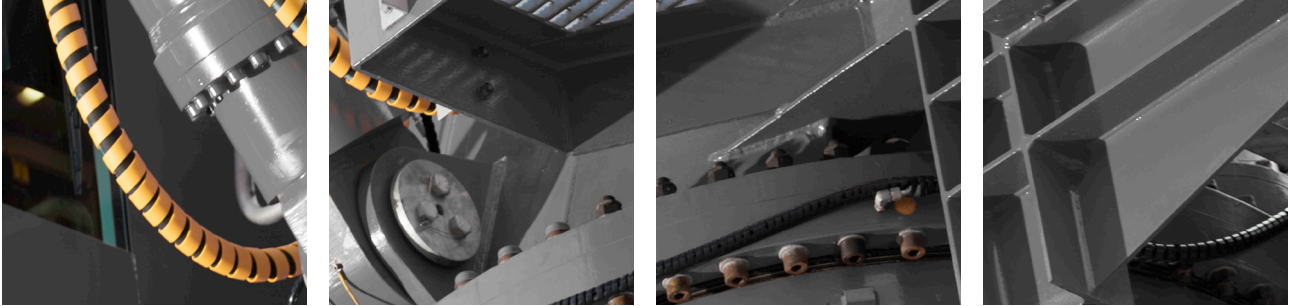


<b>PRS</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>466</b>	428	<b>1,432</b>	1,057	1 520
EBITDA	<b>6</b>	23	<b>71</b>	35	29
EBITDA margin	<b>1.3%</b>	5.4%	<b>5.0%</b>	3.3%	1.9%
Order intake	<b>856</b>	718	<b>1,350</b>	1,452	1 824
Order backlog	<b>1,204</b>	1,388	<b>1,204</b>	1,388	1 280



<b>MLS</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>242</b>	228	<b>763</b>	799	1 062
EBITDA	<b>39</b>	32	<b>97</b>	119	158
EBITDA margin	<b>16.1%</b>	14.0%	<b>12.7%</b>	14.9%	14.9%
Order intake	<b>483</b>	299	<b>998</b>	679	859
Order backlog	<b>823</b>	711	<b>823</b>	711	626





was NOK 856 million, up 19 percent from the year-earlier period, helped by contracts for offshore Norway projects.

#### Mooring and Loading Systems (MLS)

Mooring and Loading Systems revenue rose 6.1 percent in the quarter from a year earlier, aided by new projects. The order intake increased 62 percent from a year earlier to NOK 483 million, as the unit won contracts for mooring systems, deck machinery and offshore loading systems. The EBITDA margin rose to 16.1 percent compared with 14 percent a year earlier, due to strong project execution.

#### Field Life Solutions

Field Life Solutions consists of the business areas Maintenance, Modifications and Operations (MMO), Well Intervention Services (WIS) and Oilfield Services and Marine Assets (OMA).

#### Maintenance, Modifications & Operations (MMO)

Revenue at the Maintenance, Modifications and Operations business area fell to NOK 2.5 billion in the quarter from NOK 2.9 billion kroner a year earlier, mainly due to phasing of projects. The EBITDA and EBITDA margin were impacted by increased costs on some projects in the third quarter. Aker Solutions in the quarter delivered the Ekofisk Zulu platform to ConocoPhillips and worked on installation of the platform to existing infrastructure at the North Sea Ekofisk field. Tender activity for future Hook Up projects is high. The order intake of NOK 1.4 billion in the quarter was mainly growth in the existing project portfolio.

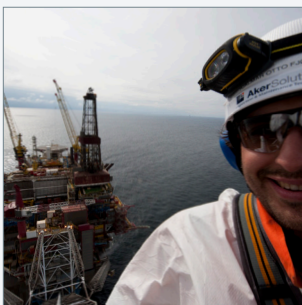


#### Well Intervention Services (WIS)

Well Intervention Services sales climbed to NOK 593 million in the quarter from NOK 587 million a year earlier, helped by generally strong demand in the North Sea and increased demand in other regions for wireline and tractor operations. The EBITDA margin rose to 25.5 percent in the quarter from

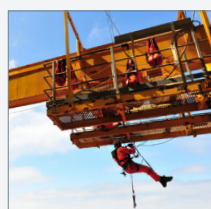
### Key figures: Field Life Solutions

<i>Amounts in NOK million</i>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>3,350</b>	3,673	<b>10,417</b>	10,643	14,320
EBITDA	<b>364</b>	361	<b>845</b>	1,187	1,544
EBITDA margin	<b>10.9%</b>	9.8%	<b>8.1%</b>	11.2%	10.8%
NCOA	<b>312</b>	(91)	<b>312</b>	(91)	(446)
Net capital employed	<b>8,683</b>	8,246	<b>8,683</b>	8,246	7,843
Order intake	<b>2,932</b>	5,535	<b>10,082</b>	25,334	27,944
Order backlog	<b>18,447</b>	30,896	<b>18,447</b>	30,896	29,726
Employees	<b>9,332</b>	9,137	<b>9,332</b>	9,137	9,714



## The Skandi Aker vessel in September started a two-year contract with Total in Angola

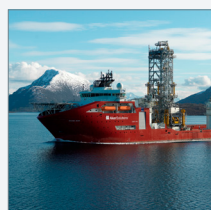
### Field Life Solutions | Key figures by business area (Amounts in NOK million)



<b>MMO</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>2,514</b>	2,877	<b>8,254</b>	8,163	11,061
EBITDA	<b>172</b>	232	<b>560</b>	744	974
EBITDA margin	<b>6.8%</b>	8.1%	<b>6.8%</b>	9.1%	8.8%
Order intake	<b>1,434</b>	3,695	<b>7,649</b>	10,972	12,064
Order backlog	<b>13,082</b>	15,400	<b>13,082</b>	15,400	13,522



<b>WIS</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>593</b>	587	<b>1,709</b>	1,716	2,300
EBITDA	<b>151</b>	101	<b>361</b>	314	410
EBITDA margin	<b>25.5%</b>	17.2%	<b>21.1%</b>	18.3%	17.8%
Order intake	<b>1,657</b>	332	<b>2,370</b>	1,672	2,927
Order backlog	<b>3,242</b>	2,144	<b>3,242</b>	2,144	2,737



<b>OMA</b>	<b>3Q 13</b>	<b>3Q 12</b>	<b>YTD 13</b>	<b>YTD 12</b>	<b>2012</b>
Operating revenue	<b>254</b>	232	<b>478</b>	825	1,028
EBITDA	<b>41</b>	28	<b>(76)</b>	129	160
EBITDA margin	<b>16.1%</b>	12.1%	<b>(15.9%)</b>	15.6%	15.6%
Order intake	<b>(46)</b>	1,532	<b>74</b>	12,871	13,141
Order backlog	<b>2,177</b>	13,474	<b>2,177</b>	13,474	13,585

17.2 percent a year earlier as capacity utilisation improved and costs were reduced in the UK.

#### Oilfield Services & Marine Assets (OMA)

Revenue rose to NOK 254 million in the quarter from NOK 232 million a year earlier. EBITDA was NOK 41 million, compared with NOK 28 million in the same period a year ago. The Skandi Aker vessel in September started a two-year contract with Total in Angola. The Aker Wayfarer vessel was on hire in Brazil the entire quarter with an uptime of 99.6 percent, while the Skandi Santos had an uptime of 99.4 percent on a long-term contract with Petrobras.

## Significant events after the quarter's end

Aker Solutions on 30 October agreed to sell its mooring and loading systems business to Cargotec for an enterprise value of NOK 1.4 billion, or about EUR 180 million. The unit provides mooring equipment, loading and offloading systems, as well as deck machinery for the global offshore and shipping markets. The transaction, structured as a share sale, is set to be completed in the first quarter of 2014, pending approval from competition authorities. Proceeds from the sale will be used to pay debt and develop Aker Solutions' business in the deepwater and subsea oil-services segments.



## Principal risks and uncertainties

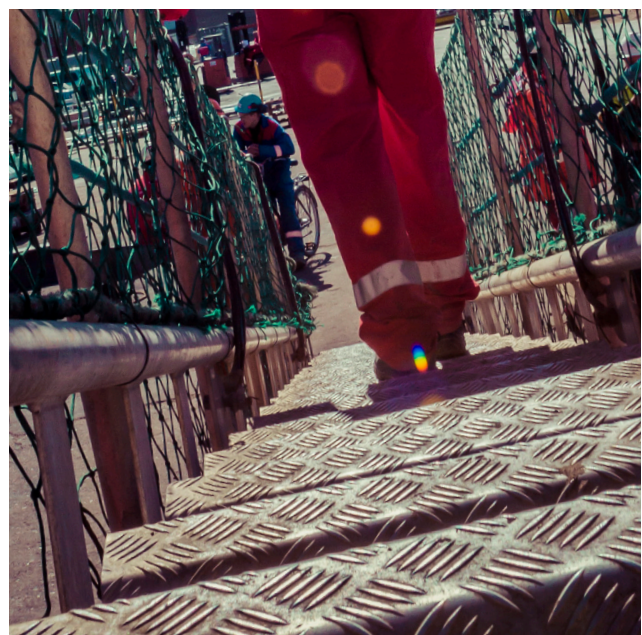
Operational risk is the ability to deliver existing contracts at the agreed time, quality, functionality and cost. Delivering projects and equipment in accordance with the contract terms and the anticipated cost framework represents a substantial risk element, which will be the most significant factor affecting Aker Solutions' financial performance. Results also depend on costs, both Aker Solutions' own and those charged by suppliers, and on interest expenses, exchange rates and customers' ability to pay.

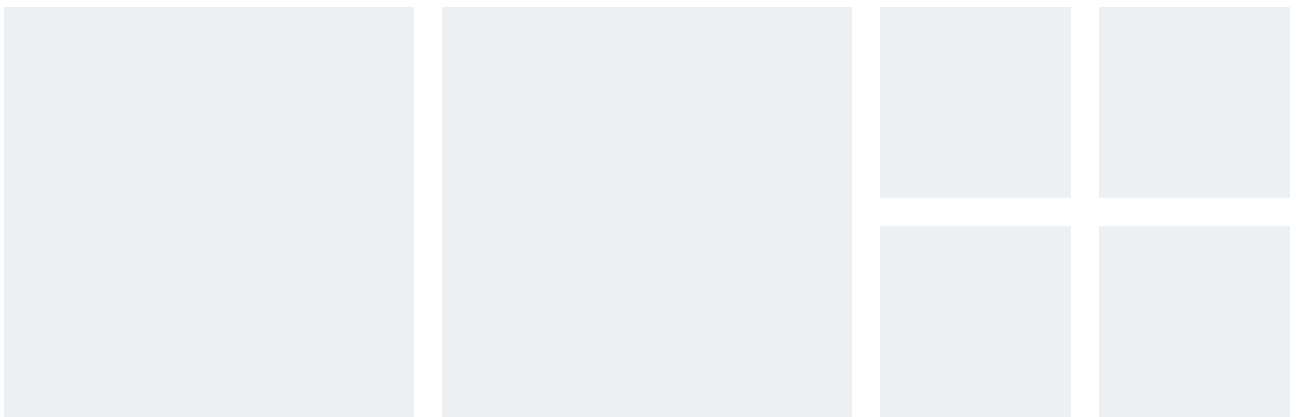
Aker Solutions also frequently engages in mergers and acquisitions and other transactions that could expose the company to financial and other non-operational risks such as warranty claims and price-adjustment mechanisms. Aker Solutions has established guidelines and systems to manage its exposure to the financial markets. These systems cover, among other issues, currency, interest rate, tax, counterparty and liquidity risks.

Aker Solutions works systematically to manage risk in all its business areas and has extensive systems and procedures in place for this. Reference is made to the Annual report 2012 for further description of risks and uncertainties.

Fornebu, 5 November 2013

The Board of Directors and President  
Aker Solutions ASA





## Figures and notes

# Aker Solutions group in figures

On 1 April 2012 Aker Solutions changed accounting policy for defined benefit plans. Prior periods have been restated. See note 2 for further information.

## Condensed consolidated income statement

NOK million	Note	1Q 13	2Q 13	3Q 13	3Q 12	1.1-30.09		1.1-31.12 2012
						2013	2012	
Operating revenues and other income		11 060	11 907	10 930	11 158	33 897	32 888	44 922
Operating expenses		(10 192)	(10 961)	(9 856)	(10 036)	(31 009)	(29 369)	(40 183)
<b>EBITDA</b>		<b>868</b>	<b>946</b>	<b>1 074</b> <sup>1</sup>	<b>1 122</b>	<b>2 888</b> <sup>1</sup>	<b>3 519</b>	<b>4 739</b>
Depreciation, amortisation and impairment	6	(339)	(724)	(375)	(288)	(1 438)	(821)	(1 166)
<b>Operating profit</b>		<b>529</b>	<b>222</b>	<b>699</b>	<b>834</b>	<b>1 450</b>	<b>2 698</b>	<b>3 573</b>
Financial income		24	26	2	10	52	72	110
Financial expenses		(169)	(190)	(202)	(129)	(561)	(390)	(613)
Profit (loss) from equity-accounted investees		(13)	(15)	(7)	3	(35)	(7)	12
Profit (loss) on foreign currency forward contracts		(1)	129	40	16	168	(51)	(125)
<b>Profit (loss) before tax</b>		<b>370</b>	<b>172</b>	<b>532</b>	<b>734</b>	<b>1 074</b>	<b>2 322</b>	<b>2 957</b>
Income tax (expense) benefit		(101)	(48)	(131)	(182)	(280)	(566)	(697)
<b>Profit for the period</b>		<b>269</b>	<b>124</b>	<b>401</b>	<b>552</b>	<b>794</b>	<b>1 756</b>	<b>2 260</b>
<b>Attributable to:</b>								
Equity holders of Aker Solutions ASA		270	119	397	549	786	1 745	2 249
Non-controlling interests		(1)	5	4	3	8	11	11
<b>Basic earnings per share (NOK)</b>	4	<b>1,00</b>	<b>0,44</b>	<b>1,46</b>	<b>2,04</b>	<b>2,90</b>	<b>6,47</b>	<b>8,33</b>
<b>Diluted earnings per share (NOK)</b>	4	<b>0,99</b>	<b>0,44</b>	<b>1,46</b>	<b>2,02</b>	<b>2,89</b>	<b>6,45</b>	<b>8,30</b>

1) Hedge transactions not qualifying for hedge accounting represent an accounting loss to EBITDA (NOK 35 million in Q3 and NOK 59 million year-to-date) and a gain under financial items (NOK 40 million in the quarter and NOK 168 million year-to-date).

## Condensed consolidated statement of comprehensive income

NOK million	Note	1Q 13	2Q 13	3Q 13	3Q 12	1.1-30.09		1.1-31.12 2012
						2013	2012	
Net profit for the period		269	124	401	552	794	1 756	2 260
<b>Other comprehensive income:</b>								
<b>Items that may be reclassified subsequently to profit or loss:</b>								
Cash flow hedges, effective portion of changes in fair value		94	185	(15)	(46)	264	(13)	(40)
Cash flow hedges, reclassification to income statement		(32)	(88)	32	4	(88)	-	58
Cash flow hedges, tax effect		(17)	(27)	(5)	12	(49)	3	(6)
Change in fair value reserve		15	(88)	75	57	2	148	111
Translation differences		200	263	185	(148)	648	(312)	(468)
<b>Net items that may be reclassified to profit or loss</b>		<b>260</b>	<b>245</b>	<b>272</b>	<b>(121)</b>	<b>777</b>	<b>(174)</b>	<b>(345)</b>
<b>Items that will not be reclassified to profit or loss:</b>								
Defined benefit plan actuarial gains (losses)		-	-	-	10	-	10	172
Defined benefit plan actuarial gains (losses), tax effect		-	-	-	-	-	-	(48)
<b>Net items that will not be reclassified to profit or loss</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>-</b>	<b>10</b>	<b>124</b>
<b>Total comprehensive income</b>		<b>529</b>	<b>369</b>	<b>673</b>	<b>441</b>	<b>1 571</b>	<b>1 592</b>	<b>2 039</b>
Total comprehensive income attributable to:								
Equity holders of Aker Solutions ASA		522	373	676	432	1 571	1 587	2 044
Non-controlling interests		7	(4)	(3)	9	-	5	(5)

## Condensed consolidated balance sheet

NOK million	Note	31.03 2013	30.06 2013	30.09 2013	30.09 2012				31.12 2012
Deferred tax asset		563	620	594	559				570
Intangible assets		8 130	8 330	8 673	6 603				6 884
Property, plant and equipment		10 418	10 557	10 802	8 518				10 041
Other non-current operating assets	2	220	211	201	174				168
Investments		860	749	815	1 086				852
Interest-bearing non-current receivables		696	695	359	757				672
<b>Total non-current assets</b>		<b>20 887</b>	<b>21 162</b>	<b>21 444</b>	<b>17 697</b>				<b>19 187</b>
Current tax assets		85	86	94	53				68
Current operating assets		22 235	23 607	23 491	19 270				19 325
Interest-bearing current receivables		243	200	541	665				421
Cash and cash equivalents		2 167	1 054	1 330	1 313				1 214
<b>Total current assets</b>		<b>24 730</b>	<b>24 947</b>	<b>25 456</b>	<b>21 301</b>				<b>21 028</b>
<b>Total assets</b>		<b>45 617</b>	<b>46 109</b>	<b>46 900</b>	<b>38 998</b>				<b>40 215</b>
Equity attributable to equity holders of Aker Solutions ASA		12 345	11 712	12 394	11 363				11 823
Non-controlling interests		164	159	156	170				157
<b>Total equity</b>	4	<b>12 509</b>	<b>11 871</b>	<b>12 550</b>	<b>11 533</b>				<b>11 980</b>
Deferred tax liabilities		1 906	2 081	2 110	1 434				1 828
Employee benefits obligations	2	811	840	879	979				805
Other non-current liabilities		488	348	362	431				415
Non-current borrowings		11 216	8 114	8 816	8 628				6 683
<b>Total non-current liabilities</b>		<b>14 421</b>	<b>11 383</b>	<b>12 167</b>	<b>11 472</b>				<b>9 731</b>
Current tax liabilities		8	15	37	150				37
Other current operating liabilities		17 581	19 444	18 839	15 782				17 459
Current borrowings		1 098	3 396	3 307	61				1 008
<b>Total current liabilities</b>		<b>18 687</b>	<b>22 855</b>	<b>22 183</b>	<b>15 993</b>				<b>18 504</b>
<b>Total liabilities and equity</b>		<b>45 617</b>	<b>46 109</b>	<b>46 900</b>	<b>38 998</b>				<b>40 215</b>

## Condensed consolidated statement of cash flow

NOK million	Note	1Q 13	2Q 13	3Q 13	3Q 12	1.1-30.09		1.1-31.12
						2013	2012	2012
EBITDA		868	946	1 074	1 122	2 888	3 519	4 739
Change in cash flow from operating activities		(2 870)	697	(498)	(1 173)	(2 671)	(4 179)	(2 956)
<b>Net cash flow from operating activities</b>		<b>(2 002)</b>	<b>1 643</b>	<b>576</b>	<b>(51)</b>	<b>217</b>	<b>(660)</b>	<b>1 783</b>
Capital expenditure fixed assets		(477)	(774)	(569)	(597)	(1 820)	(1 873)	(2 961)
Proceeds from sale of businesses		-	-	-	-	-	1 227	1 227
Acquisition of subsidiaries, net of cash acquired	5	(1 046)	(5)	(112)	(101)	(1 163)	(238)	92
Cash flow from other investing activities		(35)	(132)	(157)	(76)	(324)	(137)	(361)
<b>Net cash flow from investing activities</b>		<b>(1 558)</b>	<b>(911)</b>	<b>(838)</b>	<b>(774)</b>	<b>(3 307)</b>	<b>(1 021)</b>	<b>(2 003)</b>
Change in external borrowings		4 487	(801)	523	1 595	4 209	2 834	1 282
Dividends to shareholders of Aker Solutions ASA and non-controlling interests	4	-	(1 087)	-	-	(1 087)	(1 057)	(1 059)
Cash flow from other financing activities		-	76	(22)	(44)	54	31	38
<b>Net cash flow from financing activities</b>		<b>4 487</b>	<b>(1 812)</b>	<b>501</b>	<b>1 551</b>	<b>3 176</b>	<b>1 808</b>	<b>261</b>
Translation adjustments		26	(33)	37	(35)	30	(122)	(135)
<b>Net decrease (-) / increase (+) in cash and bank deposits</b>		<b>953</b>	<b>(1 113)</b>	<b>276</b>	<b>691</b>	<b>116</b>	<b>5</b>	<b>(94)</b>
Cash and bank deposits as at the beginning of the period		1 214	2 167	1 054	622	1 214	1 308	1 308
<b>Cash and bank deposits as at the end of the period</b>		<b>2 167</b>	<b>1 054</b>	<b>1 330</b>	<b>1 313</b>	<b>1 330</b>	<b>1 313</b>	<b>1 214</b>

## Condensed consolidated statement of change in equity

NOK million	Note					1.1-30.09		1.1-31.12
		1Q 13	2Q 13	3Q 13	3Q 12	2013	2012	2012
Equity as of the beginning of the period		11 980	12 509	11 871	10 949	11 980	11 317	11 317
Effect of pension policy change	2	-	-	-	-	-	(351)	(351)
Restated equity as of the beginning of the period		11 980	12 509	11 871	10 949	11 980	10 966	10 966
Total comprehensive income		529	369	673	441	1 571	1 592	2 039
Dividends	2	-	(1 082)	-	-	(1 082)	(1 057)	(1 059)
Treasury shares		-	106	27	167	133	58	58
Employee share purchase programme		-	(31)	(21)	(28)	(52)	(30)	(23)
Change in non-controlling interests		-	-	-	4	-	4	(1)
<b>Equity as of the end of the period</b>		<b>12 509</b>	<b>11 871</b>	<b>12 550</b>	<b>11 533</b>	<b>12 550</b>	<b>11 533</b>	<b>11 980</b>

## Revenue by segment

NOK million	Note					1.1-30.09		1.1-31.12
		1Q 13	2Q 13	3Q 13	3Q 12	2013	2012	2012
Product Solutions		6 384	7 418	6 788	6 198	20 590	18 212	25 291
Field Life Solutions		3 504	3 563	3 350	3 673	10 417	10 643	14 320
Engineering Solutions		1 133	925	830	1 117	2 888	3 341	4 508
Other		1 410	1 454	1 300	1 431	4 164	4 252	5 785
Eliminations		(1 371)	(1 453)	(1 338)	(1 261)	(4 162)	(3 560)	(4 982)
<b>Total</b>		<b>11 060</b>	<b>11 907</b>	<b>10 930</b>	<b>11 158</b>	<b>33 897</b>	<b>32 888</b>	<b>44 922</b>

## EBITDA by segment

NOK million	Note					1.1-30.09		1.1-31.12
		1Q 13	2Q 13	3Q 13	3Q 12	2013	2012	2012
Product Solutions		537	680	666	588	1 883	1 708	2 336
Field Life Solutions		223	258	364	361	845	1 187	1 544
Engineering Solutions		82	46	44	142	172	380	499
Other		26	(38)	-	31	(12)	244	360
<b>Total</b>		<b>868</b>	<b>946</b>	<b>1 074</b>	<b>1 122</b>	<b>2 888</b>	<b>3 519</b>	<b>4 739</b>

## EBIT by segment

NOK million	Note					1.1-30.09		1.1-31.12
		1Q 13	2Q 13	3Q 13	3Q 12	2013	2012	2012
Product Solutions		401	516	503	455	1 420	1 364	1 864
Field Life Solutions		72	(252)	202	242	22	804	992
Engineering Solutions		71	38	35	133	144	356	465
Other		(15)	(80)	(41)	4	(136)	174	252
<b>Total</b>		<b>529</b>	<b>222</b>	<b>699</b>	<b>834</b>	<b>1 450</b>	<b>2 698</b>	<b>3 573</b>

## Net current operating assets by segment

NOK million	Note	31.03	30.06	30.09	30.09	1.1-30.09		1.1-31.12
		2013	2013	2013	2012	2013	2012	2012
Product Solutions		4 521	4 060	3 991	3 949			2 567
Field Life Solutions		157	64	312	(91)			(446)
Engineering Solutions		241	322	288	154			181
Other		(265)	(283)	60	(524)			(436)
<b>Total</b>		<b>4 654</b>	<b>4 163</b>	<b>4 651</b>	<b>3 488</b>			<b>1 866</b>

## Net capital employed by segment

NOK million	Note	31.03 2013	30.06 2013	30.09 2013	30.09 2012	31.12 2012
Product Solutions		13 704	13 606	14 411	10 986	10 001
Field Life Solutions		8 581	8 311	8 683	8 246	7 843
Engineering Solutions		1 170	1 301	1 339	1 031	1 157
Other		1 984	1 900	1 907	697	1 776
<b>Total</b>		<b>25 439</b>	<b>25 118</b>	<b>26 340</b>	<b>20 960</b>	<b>20 777</b>

## Notes

### Note 1 - General

Aker Solutions ASA (the company) is a company domiciled in Norway. The consolidated financial statements of Aker Solutions ASA comprise the company and its subsidiaries (together referred to as the group) and the group's interests in associates and jointly controlled entities and assets.

### Note 2 - Basis for preparation

Aker Solutions' interim financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as approved by the European Union and their interpretations adopted by the International Accounting Standards Board (IASB).

The interim report does not include all of the information required for full annual consolidated financial statements, and should be read in conjunction with the consolidated financial statements of the group for 2012. The accounting policies applied in the interim financial statements are the same as those described in the annual report 2012 for Aker Solutions, except for revised IAS 19 R Employee benefits which was implemented 1 January 2013 (see below for more information). The condensed consolidated interim financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The Interim Financial Statements are unaudited.

The annual report for 2012 is available on [www.akersolutions.com](http://www.akersolutions.com).

#### Changes in accounting policies related to defined benefit obligations

Aker Solutions changed its accounting policy in 2012 in order to better align accounting treatment for defined benefit pension plans with the revised standard.

The requirement from the revised standard was mainly implemented during policy change in 2012, except from application of discount rate to calculate the net interest expense on the net pension obligation. Aker Solutions has used the discount rate to calculate the net interest expense from 1 January 2013 in accordance with the revised standard.

The historical figures are not restated due to the effect is not considered to be significant.

### Note 3 - Judgements, estimates and assumptions

In applying the accounting policies, management makes judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. The estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In preparing these interim financial statement, the significant judgements made by management in applying the group's accounting policies and the key sources of uncertainty in the estimates were consistent with those applied to the consolidated financial statements as at and for the period ended 31 December 2012.

### Note 4 - Share capital and equity

At the end of Q3 2013 Aker Solutions ASA has 274 000 000 ordinary shares at a par value of NOK 1.66 per share, and holds 1 956 052 treasury shares.

In their annual meeting on April 12, 2013 the shareholders of Aker Solutions ASA approved a dividend payment of NOK 4.00 per share for 2012 which was proposed by the Board of Directors. The payment was made on 26 April 2013.

The average number of outstanding shares, which is used to calculate earnings per share, has been:

For the period 1 January - 31 March 2013: 270 509 015 (diluted 271 718 719)

For the period 1 April - 30 June 2013: 270 282 572 (diluted 271 605 497)

For the period 1 July - 30 September 2013: 271 784 006 (diluted 272 356 215)

For the period 1 January - 30 September 2013: 270 860 564 (diluted 271 894 493)

Diluted number of shares includes the anticipated effects of rights to receive bonus shares as part of the Employee share purchase programme launched in 2010 and 2011.



## Note 5 - Business combinations

The following significant business combinations have taken place in 2013:

### Enovate Systems Ltd

On 26 February 2013, Aker Solutions entered into an agreement to allow it to acquire 100 percent of the shares and voting rights of Enovate Systems Ltd, a leading technology company within subsea well control equipment. The company has cooperated with Aker Solutions for several years, specifically within the subsea and the oilfield services and marine assets business area. The company has 62 employees. The acquired business will be included in Subsea business area. GBP 75,2 million was paid in consideration for the shares, subject to closing adjustments. The current analysis and allocation of fair values is provisional.

### Managed Pressure Operations International, Ltd

On 26 February 2013, Aker Solutions acquired 100 percent of the shares and voting rights of Managed Pressure Operations International, Ltd (MPO), a company that has successfully developed the next generation of continuous circulation, riser gas handling and managed pressure drilling systems. The company currently employs 100 people. The acquired business will be included in Drilling Technologies business area. USD 68,7 million was paid in consideration for the shares and repayment of debt at the transaction date, subject to closing adjustments. The current analysis and allocation of fair values is provisional.

### Opus Maxim Ltd

On 31 August 2013, Aker Solutions acquired 100 percent of the shares and voting rights of Opus Maxim Ltd (Opus). The company has 35 employees. Opus Maxim offers process solutions to optimize performance and environmental efficiency of oil and gas production facilities. The acquired business will be included in Process System business area. GBP 11 million was paid in consideration for the shares, subject to closing adjustment. The current analysis and allocation of fair values is provisional.

#### Fair values at time of acquisition

Amounts in NOK million	MPO	Enovate	Opus	Total
Property, plant and equipment	92	15	3	110
Intangible assets	269	113	37	419
Current operating assets	49	37	23	109
Cash and cash equivalents	10	26	2	38
Deferred tax liabilities	(62)	(21)	(10)	(93)
Current operating liabilities	(49)	(43)	(10)	(102)
Non-current borrowings	(20)	(7)	-	(27)
<b>Net assets acquired at fair value</b>	<b>289</b>	<b>120</b>	<b>45</b>	<b>454</b>
Goodwill	100	528	88	716
<b>Fair value acquired</b>	<b>389</b>	<b>648</b>	<b>133</b>	<b>1 170</b>
Total consideration and cash paid as of 30 September 2013 <sup>1</sup>	389	648	133	1 170
Deferred consideration	-	-	(29)	(29)
<b>Net cash paid as of 30 September 2013</b>	<b>389</b>	<b>648</b>	<b>104</b>	<b>1 141</b>
Cash and cash equivalents acquired	10	26	2	38
<b>Net cash paid</b>	<b>379</b>	<b>622</b>	<b>102</b>	<b>1 103</b> <sup>2)</sup>

1) Includes repayment of external debt at transaction date.

2) In addition to net cash paid from these acquisitions, Aker Solutions has paid NOK 60 million related to minor acquisitions in 2013 and deferred payments on acquisitions that took place in prior periods.

## Note 6 - Impairment

In April 2012 Aker Solutions and Statoil agreed that Aker Solutions would build the so-called Category B (Cat B) rig and use it to provide Statoil with a range of well-intervention and drilling services for an initial eight years, starting in 2015. The technology development needed to build the rig proved to be considerably more demanding than initially anticipated and the parties mutually agreed on 24 June 2013 to terminate the contract with immediate effect.

Aker Solutions booked in second quarter 2013 a one-off cost of NOK 375 million, of which NOK 361 million was recognised as an impairment of the investments in the Cat B rig, while the remaining were operating costs. The charter period's contract value of NOK 11 billion was removed from Aker Solutions' order backlog.

## Note 7 - Subsequent events

On 30 October 2013, Aker Solutions agreed to sell its mooring and loading systems business to Cargotec for an enterprise value of NOK 1.4 billion, or about EUR 180 million. The unit, known for the Pusnes brand name, provides mooring equipment, loading and offloading systems, as well as deck machinery for the global offshore and shipping markets. The division employs about 370 people in Europe, Asia and the Americas and has its main office in Arendal, Norway. It generated revenue of NOK 1.1 billion and earnings before interest, tax depreciation and amortisation of NOK 158 million in 2012.

The transaction, structured as a share sale, is set to be completed in the first quarter of 2014, pending approval from competition authorities. Aker Solutions expects to book a gain of about NOK 1 billion from the sale.

## **Images**

Front page: Aker Solutions' umbilical manufacturing facility in Mobile, Alabama, US

Page 2: Aker Solutions' umbilical manufacturing facility in Moss, Norway

Page 8: Rope access inspection on the Norwegian Continental Shelf

Page 11: Aker Solutions' yard in Egersund, west Norway

